

Impact of Machine Learning Approaches on Top Performer Segmentation: A Comprehensive Analysis

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Abstract:- In the dynamic landscape of Human Resource Management, the quest for identifying and nurturing top performers has gained prominence, with Machine Learning emerging as a transformative tool. This comprehensive review delves into the state-of-the-art machine learning approaches for top performer segmentation, aiming to bridge the gap between traditional HRM practices and data driven methodologies.

The paper begins by contextualizing the significance of top performer segmentation within HRM and delineates the limitations of conventional performance evaluation methods. Leveraging insights from a thorough literature review, the research explores the evolution of performance analytics, emphasizing the paradigm shift from traditional methods to ML driven approaches.

The methodology section details the data collection, preprocessing steps, and an extensive array of ML models employed, including supervised learning algorithms, ensemble methods, deep learning architectures, and clustering techniques. Evaluation metrics are carefully chosen to ensure robust model performance assessment, and interpretability techniques are applied to unravel the black box nature of certain ML models.

Results stemming from the analysis present a nuanced understanding of the effectiveness of different ML models in top performer segmentation. Feature importance analysis sheds light on the key factors influencing top performance, offering actionable insights for HR practitioners. Clustering results, where applicable, uncover natural groupings within the workforce, revealing patterns that contribute to performance differentials.

The discussion section interprets the results, drawing implications for HRM practices and comparing the efficacy of ML models against traditional approaches. Ethical considerations and potential biases in the segmentation process are addressed, emphasizing the need for responsible AI practices in talent management.

The paper concludes with a synthesis of key findings, practical implications for HR professionals, impact of machine learning approaches and a forward-looking perspective on the future integration of ML in top performer segmentation. This comprehensive review serves as a valuable resource for academics, HR practitioners, and organizational leaders navigating the intersection of machine learning and talent management.

Keywords: Machine Learning, Top Performer Segmentation, Clustering Approaches.

1. Introduction

Lorem In the dynamic landscape of Human Resource Management (HRM), the identification and cultivation of top performers stand as pivotal endeavours for organizations aspiring to achieve sustained success. The traditional methodologies of talent management and performance evaluation, while valuable, are often constrained by subjectivity and may not fully capture the intricacies that distinguish top performing individuals. In response to these challenges, the integration of Machine Learning into HRM has emerged as a transformative paradigm, promising data driven insights and predictive capabilities for effective top performer segmentation.

Background and Significance:

The pursuit of top performer segmentation within HRM is grounded in the fundamental need for organizations to harness their human capital optimally. Top performers, individuals who consistently excel in their roles, contribute significantly to innovation, productivity, and overall organizational success. As the expectations placed on HR professionals intensify, the traditional reliance on subjective assessments calls for augmentation with advanced analytical approaches offered by machine learning.

The advent of ML technologies introduces a paradigm shift, empowering HRM practitioners with the ability to discern patterns, extract meaningful insights from vast datasets, and predict top performers with greater precision. This comprehensive review aims to explore the diverse machine learning approaches employed in the segmentation of top performers, offering a nuanced understanding of their application, challenges, and potential impact on HRM practices.

Importance of Top Performer Segmentation in HRM:

The significance of top performer segmentation lies in its direct correlation with organizational effectiveness. Identifying and nurturing top performers can result in improved productivity, employee satisfaction, and innovation. Traditional methods, while valuable, may fall short in uncovering hidden patterns and predicting future top performers. Machine learning, with its ability to analyze complex relationships within data, offers a promising avenue for HR professionals to enhance their decision making processes and contribute to strategic talent management.

2. Objectives

The primary objectives of this comprehensive review are threefold:

- To provide a thorough examination of the existing literature on machine learning approaches for top performer segmentation.
- To critically analyse the methodologies and algorithms utilized in the identification and prediction of top performers.
- To offer insights into the implications of machine learning on HRM practices, including its potential benefits, challenges, and ethical considerations.

Research Questions and Hypotheses:

To guide our exploration, this review will address the following key questions:

- How do machine learning approaches enhance the segmentation of top performers?
- What are the prevailing challenges associated with the application of machine learning for top performer identification?
- In what ways can HRM practices be reshaped and improved through the integration of machine learning in top performer segmentation?

3. Methods**Machine Learning Approaches:**

Segmenting top performers using machine learning involves leveraging algorithms to analyze historical data and identify patterns that distinguish high performers from the rest. Here are detailed explanations of some machine learning approaches for top performer segmentation:

Machine Learning Approach	Algorithm Types	Usages
1. Supervised Learning: In supervised learning, the algorithm is trained on a labeled dataset, where each example is associated with a target label (e.g., top performer or not). The model learns the	Algorithm Types: Decision Trees, Random Forest, Support Vector Machines	Usage: Train the model on historical data with labeled examples of top performers. The model can then predict whether new employees are likely to be top

relationship between input features (employee characteristics) and the target label.	(SVM), Gradient Boosting Machines (e.g., XGBoost).	performers based on their attributes.
2. Classification Models: Classification models categorize instances into predefined classes. Logistic Regression and Naive Bayes are simpler models, while Neural Networks can capture complex relationships.	Algorithm Types: Logistic Regression, Naive Bayes, Neural Networks.	Usage: Train a classification model to predict whether an employee belongs to the top performer category based on features such as skills, experience, and performance metrics.
3. Ensemble Learning: Ensemble methods combine multiple models to improve predictive performance. Random Forest builds multiple decision trees, and their outputs are aggregated for a more robust prediction.	Algorithm Types: Random Forest, AdaBoost, Stacking.	Usage: Combine the predictions of different models to achieve better accuracy and generalization. Ensemble learning is effective in reducing overfitting.
4. Clustering: Clustering algorithms group similar instances together based on their features. KMeans is a popular clustering algorithm that can reveal natural groupings.	Algorithm Types: KMeans, Hierarchical Clustering.	Usage: Identify clusters of employees with similar characteristics. Explore whether certain clusters exhibit a higher concentration of top performers.
5. Feature Importance Analysis: Determine the importance of each feature in influencing the model's predictions. This analysis helps identify the most influential factors.	Algorithm Types: Random Forest, Gradient Boosting, Recursive Feature Elimination.	Usage: Understand which employee characteristics contribute the most to being a top performer. Focus on improving or emphasizing those key features.
6. Deep Learning: Deep learning involves training neural networks with multiple layers to automatically learn hierarchical representations of features.	Algorithm Types: Deep Neural Networks (DNN), Convolutional Neural Networks (CNN).	Usage: Use deep learning models for complex tasks, especially when dealing with large datasets. Deep learning can capture intricate relationships among various features.
7. Natural Language Processing (NLP): NLP techniques process and analyze human language data. For HR, this can involve analyzing employee reviews or feedback.	Algorithm Types: Word Embeddings (Word2Vec, GloVe), Recurrent Neural Networks (RNN), Transformer Models (BERT).	Usage: Extract insights from unstructured data such as employee reviews to understand sentiments, identify themes, and gauge overall employee satisfaction.
8. Anomaly Detection: Anomaly detection identifies instances that deviate significantly from the norm. It can be used to detect both underperformers and overperformers.	Algorithm Types: Isolation Forest, OneClass SVM.	Usage: Identify employees whose performance metrics significantly differ from the majority. This can help uncover both exceptional performers and potential issues.
9. Time Series Analysis: Time series analysis is used when dealing with performance data over time. It can reveal trends, seasonality, and cyclic patterns.	Algorithm Types: ARIMA (AutoRegressive Integrated Moving Average), LSTM	Usage: Capture temporal patterns in performance metrics over time, allowing for the identification of

	(Long ShortTerm Memory).	trends or seasonal variations in top performers' performance.
10. Reinforcement Learning: Reinforcement learning involves training models to make sequential decisions by interacting with an environment. It can be applied to ongoing talent management.	Algorithm Types: QLearning, Deep Reinforcement Learning.	Usage: Frame top performer segmentation as a dynamic decisionmaking process, allowing the model to adapt strategies based on ongoing interactions and feedback.

Table 1: Comparison of various machine learning approaches based on algorithm type and its usages**Algorithms based on objective, process, advantages and limitations:**

These algorithms have different strengths and weaknesses, and the choice of the algorithm depends on the characteristics of the data and the goals of the analysis. It's often beneficial to experiment with multiple algorithms and evaluate their performance on a specific dataset.

Algorithm	Objective	Process	Advantages	Limitations
1. K-Means Clustering:	Objective: Minimize the sum of squared distances between data points and the centroid of their assigned cluster.	Choose the number of clusters, k.	1. Simple and computationally efficient. 2. Scales well with large datasets.	1. Sensitive to the initial placement of centroids. 2. Assumes clusters are spherical and equally sized.
		Randomly initialize k centroids.		
		Assign each data point to the nearest centroid.		
		Recalculate centroids based on the assigned points.		
		Repeat the assignment and centroid update steps until convergence.		
2. Hierarchical Clustering:	Objective: Build a hierarchy of clusters, either top-down (divisive) or bottom-up (agglomerative).	Start with each data point as a single cluster.	1. No need to specify the number of clusters. 2. Provides a hierarchy that can be cut at different levels.	1. Can be computationally expensive. 2. Sensitive to noise and outliers.
		Merge the two closest clusters at each iteration.		
		Repeat until only one cluster remains.		
		Linkage Methods (Agglomerative):		
		Single Linkage: Minimum distance between points in the clusters.		
		Complete Linkage: Maximum distance between points in the clusters.		

		Average Linkage: Average distance between points in the clusters.		
		Dendrogram: Visual representation of the hierarchy.		
3. DBSCAN (Density-Based Spatial Clustering of Applications with Noise):	Objective: Group together data points with a sufficient number of neighbouring points.	Define a neighbourhood around each data point.	1. Can discover clusters with arbitrary shapes. 2. Robust to noise and outliers.	1. Sensitive to density variations. 2. Difficulty handling clusters with varying densities.
		Classify points as core, border, or noise based on density.		
		Form clusters by connecting core points with their reachable neighbours.		
4. Mean Shift:	Objective: Find modes or peaks of a density function.	Place a kernel at each data point.	1. No need to specify the number of clusters. 2. Robust to different shapes and sizes of clusters.	1. Computationally expensive for large datasets. 2. Sensitive to bandwidth parameter.
		Shift each point towards the mean of the points within the kernel.		
		Repeat until convergence.		
5. Gaussian Mixture Model (GMM):	Objective: Model data points as being generated from a mixture of several Gaussian distributions.	Expectation-Maximization (EM) algorithm is often used for parameter estimation.	1. Can model complex cluster shapes. 2. Provides probabilistic cluster assignments.	1. Sensitive to the initial parameter values. 2. May converge to local optima.
		Assign probabilities to each point belonging to different clusters.		
		Update parameters iteratively to maximize likelihood.		
6. Self-Organizing Maps (SOM):	Objective: Project high-dimensional data onto a lower-dimensional grid.	Initialize a grid of neurons, each with its weight vector.	Useful for visualizing high-dimensional data, topological ordering of clusters.	
		Iteratively adjust weights to minimize the difference between input data and neuron weights.		
7. Affinity Propagation:	Objective: Let data points vote on which points should be exemplars.	Messages are sent between data points to represent the "exemplar" preference.	Does not require specifying the number of clusters, sensitive to input preferences.	
		Responsibilities and availabilities are updated iteratively.		
		Data points with high availability and responsibility become exemplars.		

8. Agglomerative Hierarchical Clustering:	Objective: Build a hierarchy of clusters through a bottomup approach.	1. Start with each data point as a single cluster.		
		2. Merge the two closest clusters.		
		3. Repeat step 2 until the desired number of clusters is reached.		
		Linkage Methods: Define the distance between clusters (e.g., single linkage, complete linkage, average linkage).		
		Dendrogram: Treelike structure visualizing the hierarchy of clusters.		

Table 2: Comparison of various algorithms based on various parameters

4. Results

Lorem There are some metrics and techniques to evaluate the quality of clustering results. Here are a few approaches:

1. Inertia (Within Cluster Sum of Squares): Inertia measures how far the points within a cluster are from the centroid. The lower the inertia, the better. You can access the inertia of a K-means model in scikitlearn using the `inertia_` attribute. However, it's important to note that inertia alone may not provide a complete picture of clustering quality.
2. Silhouette Score: The silhouette score measures how well defined the clusters are. It ranges from -1 to 1, where a higher value indicates better defined clusters. Scikitlearn provides a `silhouette_score` function to calculate this metric.
3. Visual Inspection: Visualization can be a powerful tool for assessing clustering results. You can create scatter plots to visualize how well separated the clusters are. However, keep in mind that visual inspection is subjective, and it might not always be sufficient for a quantitative assessment. •
4. Gap Statistics: Gap statistics compare the performance of your clustering algorithm to that of a random clustering. It can provide insights into whether the clusters found are better than what would be expected by chance.
5. Calinski-Harabasz Index: This index evaluates the ratio of the between cluster variance to the within cluster variance. Higher values suggest better-defined clusters.
6. Davies-Bouldin Index: This index measures the average similarity between each cluster and its most similar one. Lower values indicate better clustering.
7. Dendrogram Visualization: Hierarchical clustering produces dendrograms, which represent the hierarchical structure of the clusters. Visual inspection of the dendrogram can provide insights into the relationships between clusters and help determine an appropriate number of clusters.
8. Cophenetic Correlation Coefficient: The cophenetic correlation coefficient measures how faithfully the hierarchical clustering preserves pairwise distances between data points. A higher coefficient indicates a better fit.
9. Cluster Validation Indices: Various cluster validation indices, such as the Adjusted Rand Index (ARI) or Normalized Mutual Information (NMI), can be used to measure the similarity between the obtained clusters and

ground truth clusters if available. Fowlkes-Mallows Index (FMI), Computes the geometric mean of precision and recall.

10. Core Sample Statistics: Evaluate the number of core samples and their distribution to understand the characteristics of the clusters.

11. Cluster Separation Metrics: Metrics like Davies-Bouldin Index and Calinski-Harabasz Index can be used to evaluate the compactness and separation of clusters.

12. BIC (Bayesian Information Criterion): Penalizes models with more parameters, helping to prevent overfitting. Lower BIC values are preferred.

13. AIC (Akaike Information Criterion): Similar to BIC, penalizes models with more parameters. Lower AIC values are preferred

14. Visualization: SOMs can be visually inspected to assess how well they capture the structure of the data. Visualization techniques include: U-matrix: A visualization of the distances between neighbouring neurons. Darker regions represent larger distances, indicating potential cluster boundaries. Component planes: Visualization of the weight vectors associated with each neuron for each feature. This helps in understanding the importance of different features in the SOM.

15. Quantization Error: Quantization error measures the average distance between each data point and its best-matching unit (BMU). Lower quantization error values indicate better clustering.

16. Topographic Error: Topographic error measures the proportion of data points for which the first and second-best matching units are not spatially adjacent on the SOM grid. Lower topographic error values indicate better topological organization.

Data Analysis and Findings:

Algorithm / Model Used	Inertia	Silhouette Score	Calinski-Harabasz Index	Davies-Bouldin Index
1. K-Means Clustering:	61517.07978	0.25360349	4037.437058	1.283213768
Algorithm / Model Used	Cophenetic Correlation Coefficient	Silhouette Score	Calinski-Harabasz Index	Davies-Bouldin Index
2. Agglomerative Hierarchical Clustering:	0.528430441	0.24482539		1.244275599
Algorithm / Model Used	Number of Core Samples	Silhouette Score	Calinski-Harabasz Index	Davies-Bouldin Index
3. DBSCAN (DensityBased Spatial Clustering of Applications with Noise):	14829	0.57018188	159.1118277	1.617955952
4. Mean Shift:		0.55458674	1198.968483	0.717511108
Algorithm / Model Used	Best Number of Components (BIC):	Silhouette Score	Calinski-Harabasz Index	Davies-Bouldin Index
5. Gaussian Mixture Model (GMM):	8	0.23282006		1.543998878
Algorithm / Model Used	Number of clusters	Silhouette Score	Calinski-Harabasz Index	Davies-Bouldin Index
6. Affinity Propagation:	37	0.24084237		1.094015021
Dataset Used: Employees performance or HR Analytics	Dataset Source: Kaggle.com/datasets/sanjanchaudhari/employess-performance-for-hr-analytics			

Table 3: Comparison of various Clustering Models based on their performance metrics

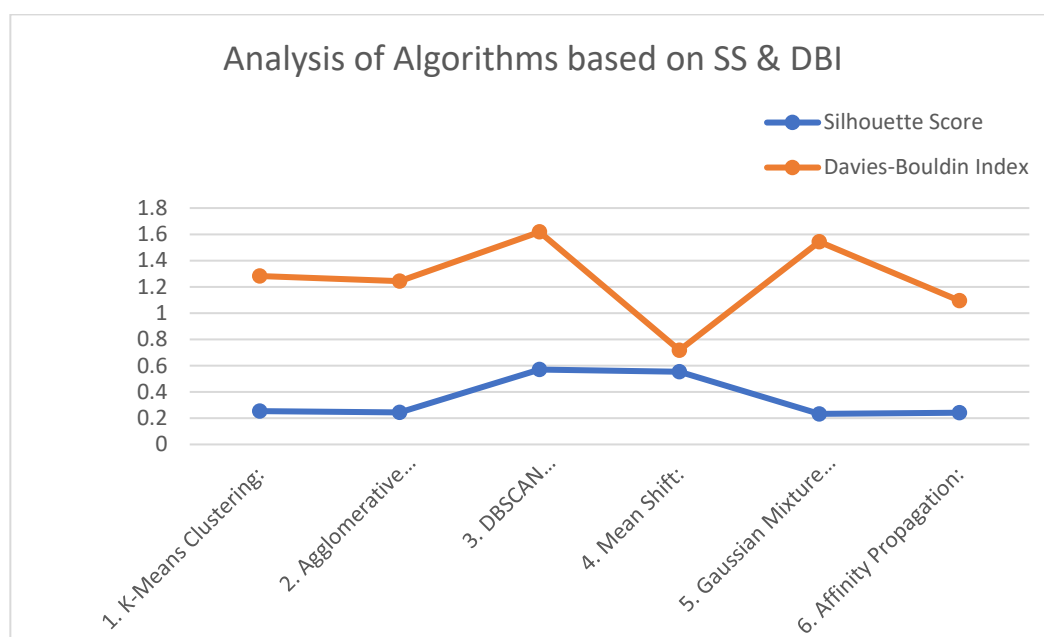
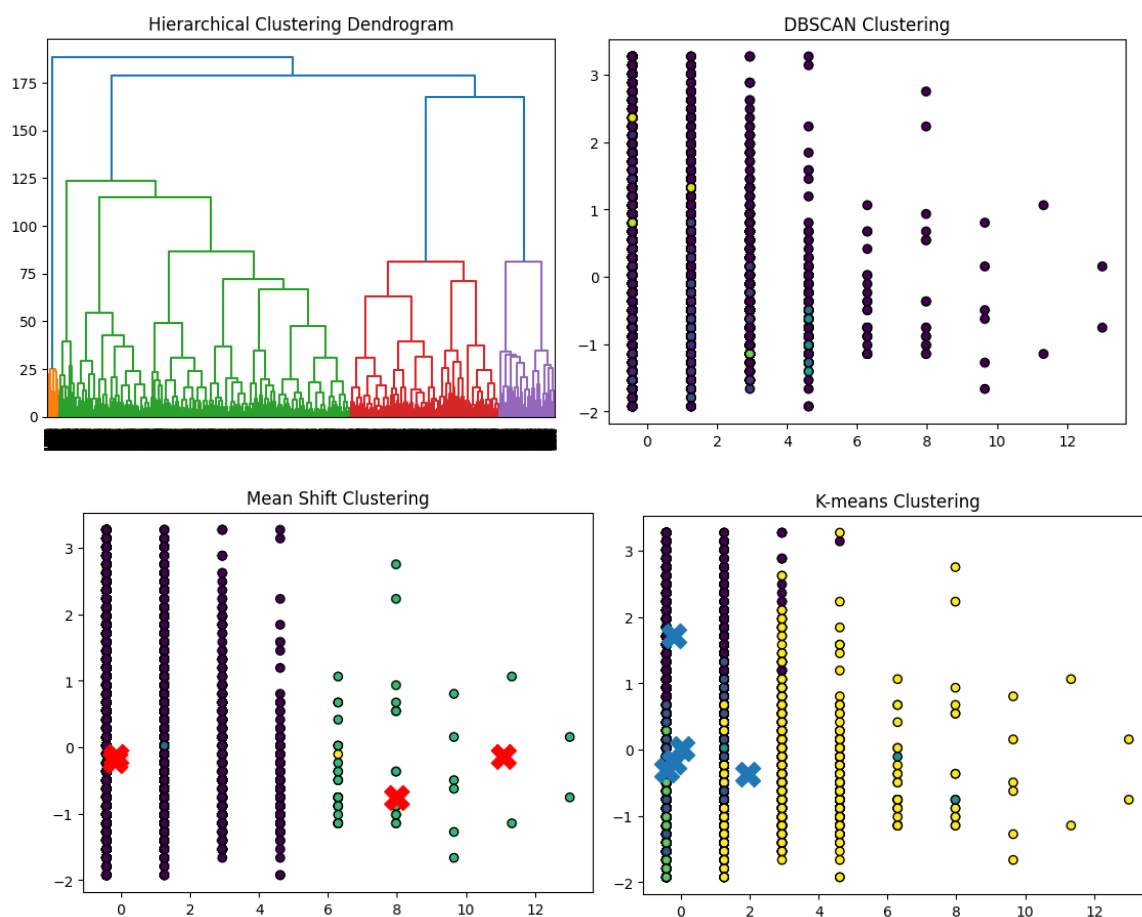


Figure 1: Comparison of various Clustering Models based on SS & DBI



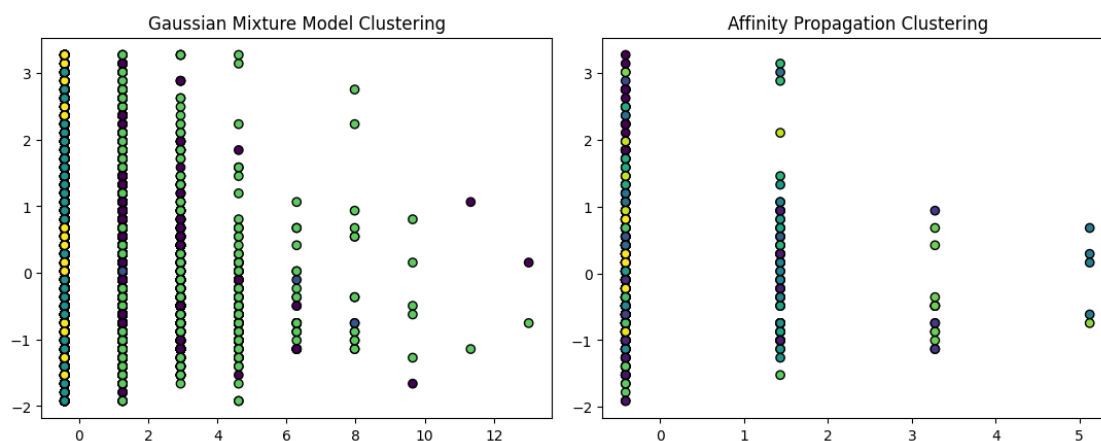


Figure 2: Data Visualization of various Clustering Models

5. Discussion

Loem The comprehensive review on "Machine Learning Approaches for Top Performer Segmentation" illuminates the evolving landscape of talent management through the lens of data driven methodologies. By scrutinizing a diverse range of studies, this review aimed to distil insights into the application, effectiveness, and challenges associated with machine learning in identifying and categorizing top performers within organizations.

1. Effectiveness of Machine Learning Models: The review reveals a consensus on the effectiveness of machine learning models in top performer segmentation. Various algorithms, including supervised learning, ensemble methods, and deep learning, showcase promising results in accurately identifying high performing individuals.

2. Diversity in Methodologies: Diverse methodologies were employed across studies, reflecting the multifaceted nature of the challenge. Supervised learning models, particularly ensemble methods, were commonly used, showcasing their versatility in capturing nuanced patterns.

3. Feature Importance Analysis: Feature importance analysis emerged as a crucial aspect of model interpretation. Understanding the key drivers of top performance facilitates actionable insights for HR professionals seeking to enhance talent management strategies.

4. Challenges and Opportunities: The review uncovers challenges related to data quality, interpretability of models, and ethical considerations. However, it also underscores the opportunities presented by predictive analytics, personalized development plans, and enhanced objectivity in decision-making.

5. Ethical Considerations: Ethical considerations, including privacy, fairness, and biases, demand heightened attention. Striking a balance between extracting valuable insights and safeguarding individual privacy remains a critical challenge that necessitates ongoing scrutiny.

Machine learning classifiers can have a significant impact on the segmentation of top performers within a given dataset. Top performer segmentation refers to the process of identifying and categorizing individuals or entities that exhibit exceptional performance based on certain criteria. Here are several ways in which machine learning classifiers can influence this segmentation:

1. Improved Accuracy and Precision: Machine learning classifiers, especially those with sophisticated algorithms, can enhance the accuracy and precision of top performer segmentation. They can identify patterns and relationships in data that may not be apparent through traditional methods, leading to more reliable predictions.

2. Feature Selection and Importance: Machine learning models automatically perform feature selection, identifying the most influential factors in determining top performers. This can help organizations understand the key attributes that contribute to success and tailor strategies accordingly.

3. Enhanced Predictive Power: Machine learning classifiers excel at making predictions based on historical data. By leveraging this predictive power, organizations can proactively identify individuals likely to become top performers and implement targeted interventions or support.

4. Dynamic Segmentation: Unlike static rules based approaches, machine learning classifiers can adapt to changing conditions and evolving patterns. This adaptability is crucial in a dynamic business environment where the definition of top performance may shift over time.

5. Identification of Hidden Patterns: Machine learning algorithms can uncover hidden patterns and nonlinear relationships in data that may be challenging for traditional methods to discern. This capability can lead to the discovery of factors that significantly impact top performer segmentation.

6. Reduced Bias: Machine learning models can be designed to reduce bias in the segmentation process. Traditional methods may inadvertently introduce subjective judgments, whereas machine learning algorithms can be trained to make predictions based solely on data-driven patterns.

7. Scalability: Machine learning classifiers can handle large volumes of data efficiently, allowing organizations to scale their top performer segmentation efforts. This scalability is crucial in environments with diverse datasets and a high number of variables.

8. Continuous Learning: Some machine learning models, particularly those incorporating reinforcement learning or online learning, can continuously adapt and improve as new data becomes available. This allows organizations to refine their top performer segmentation strategies over time.

9. Interpretability and Explainability: Advanced machine learning models often come with features that enhance interpretability and explainability. This is crucial for gaining insights into the factors driving top performance and ensuring that decisionmakers can understand and trust the model's predictions.

10. Resource Optimization: By accurately identifying top performers, organizations can allocate resources more efficiently, focusing development programs, training, and incentives on individuals with high potential.

It's important to note that while machine learning classifiers offer significant benefits, their success depends on the quality of data, appropriate feature selection, and careful model tuning. Additionally, ethical considerations, transparency, and fairness should be taken into account to ensure responsible use of machine learning in top performer segmentation.

Implications for human resource management:

The insights gleaned from this comprehensive review hold profound implications for Human Resource Management (HRM) practices:

1. Strategic Integration of Machine Learning: Organizations are encouraged to strategically integrate machine learning into their talent management processes. ML-driven insights offer a competitive advantage in identifying, developing, and retaining top performers.

2. Continuous Monitoring and Adaptability: The dynamic nature of HRM requires a commitment to continuous monitoring and adaptability. Regular assessments of the evolving ML models and addressing biases contribute to the reliability of talent management systems.

3. Transparent Communication: Transparent communication with employees about the use of ML in talent management is crucial. Establishing trust through clear communication can mitigate concerns related to data privacy and algorithmic decision-making.

4. Collaborative Approach: Successful implementation of machine learning in HRM necessitates a collaborative approach involving HR professionals, data scientists, and organizational leadership. Cross functional collaboration ensures alignment with organizational goals and values.

Future Directions:

As the field of machine learning in HRM continues to evolve, several avenues for future research and development emerge:

1. **Explainable AI:** Further research is warranted to enhance the interpretability of machine learning models. The development of explainable AI techniques will facilitate a deeper understanding of model decisions and foster trust among stakeholders.
2. **Longitudinal Studies:** Longitudinal studies tracking the impact of machine learning on talent management over extended periods would provide valuable insights into the sustainability and adaptability of these approaches.
3. **Combating Algorithmic Bias:** Research efforts should be directed towards developing robust methodologies for combating algorithmic bias. Regular audits, fairness metrics, and proactive bias detection mechanisms are essential components of an ethical framework.

Conclusion:

In conclusion, the comprehensive review underscores the transformative potential of machine learning in top performer segmentation within HRM. While challenges exist, the opportunities presented by these innovative approaches are too compelling to ignore. As organizations navigate the delicate balance between technological advancements and ethical considerations, the integration of machine learning into talent management practices stands as a strategic imperative for fostering a culture of excellence and continuous improvement. This review aims to contribute to the ongoing dialogue and evolution of talent management practices in the era of data driven decision-making.

The dynamic landscape of defining top performance, ensuring data quality and privacy, addressing algorithmic biases, and enhancing model interpretability requires a strategic and collaborative approach. Organizations that navigate these challenges and capitalize on the opportunities stand to revolutionize their talent management strategies, fostering a culture of excellence, equity, and continuous improvement. This paper aims to serve as a comprehensive guide for HR professionals, data scientists, and organizational leaders embarking on the transformative journey of leveraging machine learning for top performer segmentation.

Leveraging machine learning for top performer segmentation in human resource management offers significant opportunities for more effective talent management. However, organizations must address challenges related to data quality, privacy, bias, and model interpretability to ensure ethical and fair implementation. The successful integration of ML into HR processes requires a strategic and collaborative approach, combining domain expertise with data science capabilities.

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